

August 3, 2020

Dear Valued Customer,

We're thrilled to announce that Automation Service has reached an agreement to purchase the Foxboro traditional pneumatic and electronic I/P models from Schneider Electric. The agreement covers the following products:

- Traditional 43AP Pneumatic Controllers
- 13A Pneumatic Transmitters
- E69 Current to Pneumatic Signal Converters
- 11GM Pneumatic Pressure Transmitters\*

Automation Service has been remanufacturing these products and others for over 60 years. We are excited and honored that Schneider Electric has chosen us to continue production of these product lines.

Beginning in September, we will be transitioning the manufacture of these products from Foxborough, MA to our facility in Earth City, MO. The transfer will be completed by December 31, with full production starting at the beginning of 2021.

Companies around the world have come to rely on these quality products in their plants, and we look forward to answering the call when they have a need for new or remanufactured process controls. Starting September 1, you can reach out to your Automation Service representative for all of your Foxboro process control needs.

During the transition we will be working closely with Schneider Electric to support customers with supply of products to the best of our ability.

If you have any questions, or would like to order Foxboro process controls, please don't hesitate to reach out.

Sincerely,

Stan Carr, **President**  
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\*Automation Service has reached an agreement with Schneider Electric to also transition the manufacture of 11GM line of pressure transmitters.